

FLUID ANALYSIS Program



What can the Hartland Fluid Analysis Program Do For You?

Hartland Fluid Analysis is a preventive maintenance tool that provides a picture of both the fluid condition and the internal condition of a component or system without disassembly. Imagine being able to see exactly what's happening inside an engine, a gearbox or hydraulic system.

- **Extend oil drain intervals** Monitoring the condition of the oil optimizes drain intervals so that you get the most out of the fluid you're paying for. Fewer oil changes minimize maintenance costs and maximize uptime.
- **Extend equipment life** Monitoring system cleanliness and filtration efficiency allows you to keep your equipment longer and significantly reduce replacement costs.
- **Identify minor problems before they become major failures** State-of-the-art fluid analysis identifies dirt, wear particles, fuel dilution and coolant contaminants that can cause catastrophic failure or significantly shorten equipment life.
- **Maximize asset reliability** Testing and analysis ensures that units are up, running and making money.
- **Increase resale value** Analysis results provide valuable sampling histories that easily justify higher equipment resale values.

Why Hartland?

High Quality Testing

With **Hartland**, you can be confident you're testing with the people that know your equipment better than anyone. And, Hartland laboratories are ISO 17025 A2LA accredited. This is the highest level of quality attainable by a testing laboratory backed by the most stringent accrediting body in the industry. You can be confident that the results you receive are accurate, repeatable and traceable to a standard and that your fluid analysis program is supported by a documented quality system you can depend on to deliver superior testing and customer services.

Innovative IT Solutions

Hartland's online reporting option will show you how to get the most from your information. Results are available through HORIZON® online almost immediately after sample processing is complete.

Taking Samples

Hartland Fluid Analysis will show you how regular sampling and TREND ANALYSIS – monitoring test data over an extended period of time – will provide the information you need to continually maximize asset reliability and, ultimately, increase company profits.

Fluid analysis is most effective when samples are representative of the typical environmental conditions under which they operate. Dirt, system debris, water and light fuels tend to separate from the lubricants and coolants when system temperatures cool. Take samples while the systems are operating under normal conditions or immediately after shutdown while they are still at operating temperature.

Samples should also be taken at regularly scheduled intervals and from the same sampling point each time. Although an equipment manufacturer's recommendations provide a good starting point for developing preventative maintenance practices, sampling intervals can easily vary. How critical a piece of equipment is to production is a major consideration for determining sampling frequency, as are environmental factors such as hot, dirty operating conditions, short trips with heavy loads and excessive idle times.

	Component Interval	Suggested Method & Location
Engines	250 hours or at recommended change interval	By vacuum pump through dipstick retaining tube or sampling valve installed in filter return
Hydraulics/ Transmissions	250-500 hours	By vacuum pump through oil fill port of system reservoir at mid-level
Differentials Gearboxes	750 hours	By vacuum pump through oil level or plug or dipstick retaining tube

Suggested Sampling Intervals & Methods

Sampling Equipment and Supplies

Description	Navision #
Vacuum Pump with Case	102048
Plastic Tubing (1/4"x100' roll)	102055
Basic Test	102153
Advance Test	102152

Fluid Analysis Test Packages

Fluid analysis test kits can be ordered through **Hartland Lubricants**. Kits provide advanced diagnostic, preventive maintenance testing designed to evaluate lubricant condition, component wear and contamination in engines, hydraulic systems and transmissions.

	Hart	land Oil Analys	sis Test Package	2
Oil	Bas	ic Oil Analysis	Advan	ced Oil Analysis
Application	Engines	Non-Engines	Non-Engines	Non-Engines
Elemental Analysis by ICP	•	•	•	•
Water % by Crackle	•	•	•	•
Viscosity @ 40°C or 100°C	•	•	•	•
Fuel Dilution	•		•	
Soot %	•		•	
Total Acid Number				•
Total Base Number			•	
Oxidation/Nitration	•	•	•	•
ISO Particle Count				•
Particle Quantifier			•	

* Engines and Unfiltered Gear Boxes will receive a Particle Quantifier instead of a Laser Optical Particle Count.

Hartland Coolant Analysis Test Package

Coolant	Basic Coolant Analysis	Advanced Coolant Analysis
Application	Engines	Non-Engines
Elemental Analysis by ICP	•	•
рН	•	•
Glycol % (Ethylene or Propylene)	•	•
Freeze Point	•	•
Boil Point	•	•
Nitrates	•	•
SCA Number	•	•
Carboxylic Acid	•	•
Specific Conductance Total Hardness		
Visuals (foam, color, oil, fuel, magnetic & non-magnetic precipitate & odor)	•	•



	Diese	l Fuel A		- Test Pac				
	Contamination	Smoking	Filter	Cleanliness	Wear	Fu		Biodiesel
Tests		0	Plugging		Prevention	Qua Summer	lity Winter	Blends
ICP mod. ASTM D5185	•					•	•	
Kinematic Viscosity	•							
mod ASTM D445						•	•	
Flash Point ASTM D93	•					•	•	
Water by Karl Fischer mod ASTM D1744				•	•			•
Particle_Count mod. ISO 11500, ISO 4406			•	•	•			
Water & Sediment ASTM D2709	•	•				•	•	
Pour Point ASTM D97			•				•	•
Cloud Point			•				•	•
ASTM D2500								
Cold Filter Plug Point ASTM D6371			•					•
Thermal Stability mod. ASTM D6468	•		•			•	•	
Bacteria, Fungi & Mold mfr. method	•		•			•	•	•
Cetane Index ASTM D976		•				•	•	
API Gravity ASTM D287		•				•	•	
Distillation ASTM D86		•				•	•	
Sulfur ASTM D7220		•				•	•	
Lubricity ASTM D6079					•			
Acid Number mod. ASTM D664								•
Biodiesel Content ASTM D737								•
Oxidation Stability EN 142112								•

To order kits: email orderdesk@hartlandlubes.com

How to Read the Hartland Fluid Analysis Report

1	Ξ,		-			h		ι	.ubri		Ana 8-655			epo	rt		0		1	2	8	4			
-		•		10						80	00-000	-7408							s port seve			CRITCA]		
		M	count 1	nforma	dion :			-		Com	ionent la	viorma	ton						mple l						
A	ccount	Numbe			-	000		-	Compo		F1234		i de l'		_	Tracking Number									
¢	ompa	ny Nam	0: ABC	COM	PANY						KENW		T200	00		Lab Number: 1-012570									
			8: 914			AL CT		Co			DIESE		INE			Lab Location: Indianapolis Data Analyst: JXG									
			Y ON		A				Manuf	Model	CUMN	INS					1								
	Pot	tal Cod	W: WI U						Ace		D-T-R	TRUC	KING						mpled						
									Sump C										pleted						
		- i)	Filter In	ormati	on					Miscel	eneous	Inform	noite	2				Pr	oduct I	ntorm	ation				
		Iter Typ		LFLOW	VAB	PASS			Miscell	aneous						Pn	oduct N								
	Milore	n Ratin	g: 15																Name Grade			C DIES	EL		
C	mmer	to S	uggest	nspect	ting co	oling sy	stem (head g	askot, I	heads, i	eals etc	:) for l	aks.	Coolar	t indice	tors (t	Sodium	Pota	(mukee	ane #	t a SET	VERE.			
		LI	EVEL;	D REA	RING	ing system S: Fland	em; Si	LICON ta bas	i may b	e a coo	ant add d and o	tive. Li	EAD I	a at a f	AINOR and fill	LEVE	L and r	hay be	edaed	REAT	META	L from			
		ĥ	torval;		TON	a, rug	100 00		Dear In		0 200 0				-		ingle and		cogen						
				7825-)	19200	NASIO A				0	ontamin	ant	1	01107	2			6		100					
			T	Weat	Meta	is (ppm)	T	T	T	N	letals (p	pm)		Multi	Source	Metal	s (pom)	2		Ander	ve Met	als (ppr	10		
-		5		5				E	. 6			5		Aciybdenur	2	ų į			1.5	۱.		orous			
Sample	-	Chromium	Notes	Aumor	Copper	8		In International	Savel (Slicon	Sodium	Polassium	Taniur	8	Intmony	Margan	Fium	8	prest	akolum	Barken	Prosphore			
	ē					3 1	_								_		_	Boron	Neg	<u> </u>			Å		
5	31	0	0	1	0	1 1	_		0 0		21	9	0	48	0	0	0	27	977	1025	0 0	1120	127		
7	45	1	0	1	1				0 0		28	10	0	46	0	0	0	10	1071	764	0	1007	121		
5	35	0	0	1	0	-	_	-	0 0	-	49	35	0	43	1	0	0	18	082	816		982	117		
0	53	0	0	1	1	11 0		0	0 0	12	527	281	0	95	0	0	0	10	1140	646	-	1148	123		
-		1		Sample	Infor	neton	T	1	Contaminanta								-	1	Flu	ad Pro	Properties				
	1	2	3								5	1					Sty.	13	0	*		a de	5		
	Cutoffee C		a land		2	2	Change	8	Change	3	Dilation		ŝ		Wator		Viscosity	Viscosity	8 1	Number	Number	Ovidation	Vitration		
Sample					E.	Time	ů,	Lube Added	³				60		3	•	>	12		2		0	2		
ŝ	1		1		100	15	Lube	1 3	Filler	1	Vol		% Vol		56.1	/ol	c51	0	51 H	040	MOH:	absion	abs/o		
6	16-Apr		19-Apr			63377		0	Yes		- 00		3 - FT		4.1 -			_	1.5						
	14-May		20-Mey		2000	64715		0	Yes		- GC		8 - FT		<1.		-		1.1	-			_		
7	07-Aug 13-Dec		13-Aug 03-Jan			67607		-	Yes		- GC		8 - F 11 7 - F 11		«.1.i		-		1.2	-	5.95	11	16		
9	12-Fet		18-Fet			64754			Yes		- GC		3 - FT		*.1-		+	_	10	-		14	15		
-					Pa	t cle Co	unt (or	articles	(mL)			-	-			_	A	dition	al Teet	ina	-		_		
					T													estable							
														de											
Sample #	Das	Code ed On	>4	> 8				> 21	> 38	> 70	> 100	Te		Particle											
5	4	1/14	μm	μπ	+	mμ	m	μm	μm	μm	ym	ra100	boi	Index	-										
0														-	1										
7																									
8			-				-							6	-										
			1	1			1								1										

Reading a fluid analysis report can be an overwhelming and sometimes seemingly impossible task without an understanding of the basic fundamentals for interpreting laboratory results and recommendations. Referring to the report descriptions and explanations below will help you better understand your results and, ultimately, better manage a productive, costsaving oil analysis program.

Customer Equipment and Sample Information

The information submitted with a sample is as important to who is reading the report as it is to the analyst interpreting the test results and making recommendations.

Properly document your equipment and share this knowledge with your laboratory. Implement a sampling process for every piece of equipment in your oil analysis program that can be followed consistently each time the unit is sampled. Accurate, thorough and complete lube and equipment information not only allows for in-depth analysis, but can eliminate confusion and the difficulties that can occur when interpreting results.

How to Read the Hartland Fluid Analysis Report

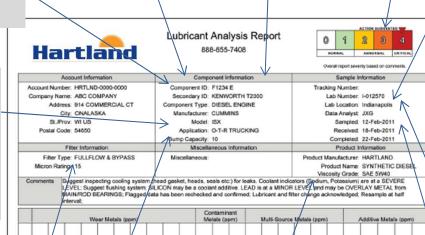
Component Type should give as much detail as possible. What kind of compressor, gearbox, engine, etc., influences flagging parameters and depth of analysis. Different metallurgies require different lubrication and have great impact on how results are interpreted.

E.

Manufacturer and Model can also identify metallurgies involved as well as the OEM's standard maintenance guidelines and possible wear patterns to expect.

Component ID is each customer's opportunity to uniquely identify components being tested and their location.

Application identifies in what type of environment the equipment operates and is useful in determining exposure to possible contaminants.



Filter Types and their Micron Ratings are important in analyzing particle count-the higher the micron rating, the higher the particle count results.

> Sump Capacity identifies the total volume of oil (in gallons) in which wear metals are suspended and is critical to trending wear metal concentrations.

Product Information

identifies a lube's properties and its viscosity and is critical in determining if the right lube is being used.

Severity Status Levels:

0- Normal.

- 1. At least one or more items have violated initial flagging points yet are still considered minor.
- 2. A trend is developing.
- 3. Simple maintenance and/or diagnostics are recommended.
- 4. Failure is eminent if
- maintenance is not performed.

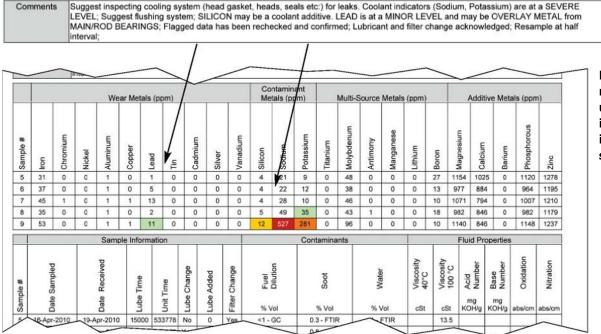
The laboratory at which testing was completed is denoted by an I for Indianapolis, S for Salt Lake City, H for Houston, A for Atlanta. The following Lab # is assigned to the sample upon entry for processing and should be the reference number used when contacting the lab with questions, concerns or feedback.

Data Analysts Initials

Make note of the difference between the Date Sampled and the Date Received by the lab. Turnaround issues may point to storing samples too long before shipping or shipping service problems. Also noted is testing Date Completed.

Recommendations

A data analyst's job is to explain and, if necessary, recommend actions for rectifying significant changes in the lubricant or the unit's condition. Reviewing comments before looking at the actual test results will provide a road map to the report's most important information. Any actions that need to be taken are listed first in order of severity. Justifications for recommending those actions immediately follow.



Laboratory may request additional unit and lube information if incomplete on sample label

Elemental Analysis

Elemental Analysis, or Spectroscopy, identifies the type and amount of wear particles, contamination and oil additives. Determining metal content can alert you to the type and severity of wear occurring in the unit. Measurements are expressed in parts per million (ppm).

Combinations of these Wear Metals can identify components within the machine that are wearing. Knowing what metal a unit is made of can greatly influence an analyst's recommendations and determine the value of elemental analysis. Knowledge of the environmental conditions under which a unit operates can explain varying levels of Contaminant Metals. Excessive levels of dust and dirt can

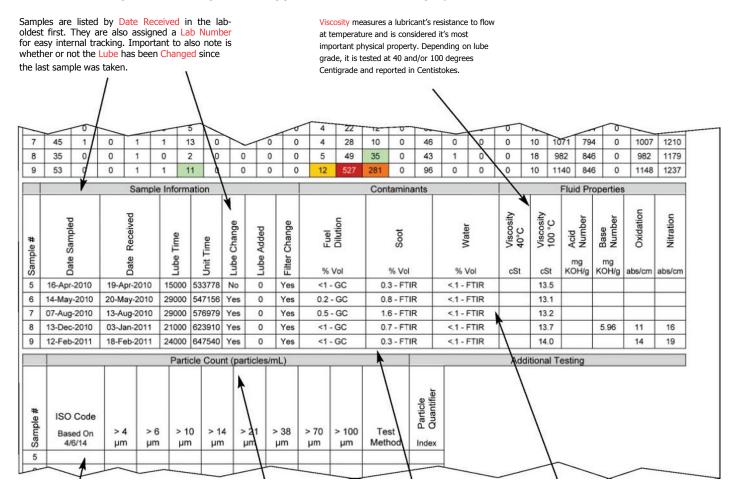
be abrasive and accelerate wear.

Additive and Multi-Source Metals may turn up in test results for a variety of reasons. Molybdenum, antimony and boron are additives in some oils. Magnesium, calcium and barium are often used in detergent/dispersant additives. Phosphorous is used as an extreme pressure additive in gear oils. Phosphorous, along with zinc, are used in anti-wear additives (ZDDP).

				We	ar Me	tals (pr	om)					ntamin tals (p			Multi-S	ource	Metals	(ppm)	,	,	Additive	Metal	s (ppm)
Sample #	Iron	Chromium	Nickel	Aluminum	Copper	Lead	Tin	Cadmium	Silver	Vanadium	Silicon	Sodium	Potassium	Titanium	Molybdenum	Antimony	Manganese	Lithium	Boron	Magnesium	Calcium	Barium	Phosphorous	Zinc
5	31	0	0	1	0	1	0	0	0	0	4	21	9	0	48	0	0	0	27	1154	1025	0	1120	1278
6	37	0	0	1	0	5	0	0	0	0	4	22	12	0	38	0	0	0	13	977	884	0	964	1195
7	45	1	0	1	1	13	0	0	0	0	4	28	10	0	46	0	0	0	10	1071	794	0	1007	1210
8	35	0	0	1	0	2	0	0	0	0	5	49	35	0	43	1	0	0	18	982	846	0	982	1179
9	53	0	0	1	1	11	0	0	0	0	12	527	281	0	96	0	0	0	10	1140	846	0	1148	1237

Test Data

Test results are listed according to age of the sample – oldest to most recent, top to bottom – so that trends are apparent. Significant changes are flagged and printed in the gray areas of the report.



The ISO Code is an index number that represents a range of particles within a specific micron range, i.e., 4, 6, 14. Each class designates a range of measured particles per one mL of sample.

The Particle Count is a cumulative range between 4 and 100 microns. This test is valuable in determining large particle wear in filtered systems.

Fuel and Soot are reported in % of volume. High fuel dilution decreases unit load capacity. Excessive soot is a sign of reduced combustion efficiency. Water in oil decreases lubricity, prevents additives from working and furthers oxidation. Its presence can be determined by crackle or FTIR and is reported in % of volume. Water by Karl Fischer ASTM D1744 determines the amount of water present. These results appear in the Special Testing section of your report.

(Engine oil samples only)

Line Color Contrast And III with the second of the s	-	SAMPLE INFOR	MATION		Distributor/Sales Rep				ITERINAL USE ONLY			
Action of the second s	Lantland				Contact							
Autoria Email Address Autoria Email Address Autoria Email Address Autoria One summer Autoria Other address Other address	Tarnanu	Customer			City - State/Province - Post	tal Code - Countr	v					
Provide Bootenary B Import A Description	SIC OIL											
Support Area Description Description Description Description Area Address Pression					1 King and a second	Seconda	ry iD					
Indexendant and a series of the late				Tructures	Autonce Cl	Date Sat						
Advanced and a set of the se					And an one of	2794Sekm						
And A standard method with a standard me	t i feri el	CHydradic CPN	metary Distrimution									
At All Addition Deck of Applicable Line Addition D of D (in C D D D D D D D D D				Component								
Apply hannols Apply h	68.655.7458		ed .	Lube Adde	8		FURA Countrilier					
Apply hardow A	a hartistidules non	CI Changing CI Left	C Ren	Misc			Filter Changed	L 165 L 165				
A boom Composed Manchadem Compos		25/10/01	C Center	Miles .								
Opcodent surgets often vice Description Description <thdescription< th=""> <thdescription< th=""> <thdescripti< td=""><td></td><td></td><td></td><td></td><td></td><td>100000000000000000000000000000000000000</td><td>(int)</td><td></td><td></td></thdescripti<></thdescription<></thdescription<>						100000000000000000000000000000000000000	(int)					
Opcodent surgets often vice Description Description <thdescription< th=""> <thdescription< th=""> <thdescripti< td=""><td>to bottle</td><td>COMPONENT</td><td>REGISTRATION Propier</td><td>od ONLY for 10g</td><td>pistering new components of</td><td>r to request chan</td><td>iges.)</td><td></td><td></td></thdescripti<></thdescription<></thdescription<>	to bottle	COMPONENT	REGISTRATION Propier	od ONLY for 10g	pistering new components of	r to request chan	iges.)					
Control sample order via Control tampie order via C					C	Cultonin most		Professor				
Theorem region One-	HC RIZON OR complete this form	Component Type (C) Engline C) Deset (MC) C) Society (MC)(1) C) Folker (MC)(1) C) (C) Folker (MC)(1) C) (C) Folker (MC)(1) C) (C) Folker (MC)(1)	teck One) Transmission: C Manual (KMV) C AutoPowentet C Torque Converter C Hydrostatic (RM)	(7%ARD) 6777063	C) Differential (BEOF) C) Real One (BEFDR) C) Panetary (BEFLT) C) Steering (BEFLT) C) Steering (BEFLT) C) Steering (BEFLTQ)	Ca Platen Po Ca Geor Put Ca Varie Put	no (BHCP) mp (BH040)	Convention Convention Convention Cogarie A Co	al Propilere Opcil (CROF) al Opcern (CROR) al Etylere Opcil (CROF) id Propilere Opcil (CROF) Etylere Opcil (CROF)			
and this sample Sample Application D Homoscoles (10) D Homoscole (10) D Hom	Londone overlaghe biffy the	U dette							Children Contineny - 120			
Receive report Lade Manufacturer Product Name Product Name Receive report Lade Manufacturer Receive report Lade Manufacturer Product Name Receive report Lade Manufacturer Receive report Lade Manufacturer Receive report		Application	CI Marticipal Vehicle - 105 CI Head-Mis Concerns - 100	C Autorichie C Ouerry - 20	-700 D Marve	Pantay - 200	C Waste Handing L	extit - 230	C) Only			
Line Methods and Some Cablely Clother	A	-		Ci Mining - 60		Eventy contract - cive			O SAE O S			
There can be not be and the can be a						Merco liating	Sump Cap	acity				
		Filter CLTUE-Files	Calley Falls Calley Loop Ca	none 🖸 Other	Filler							
	T HETHER HETHER	i ţiļ	T ALE TRADITION AND A DESCRIPTION AND A	ÜÜ Ü	7451 WINTON D	RIVE						

Component Registration Forms

A **Component Registration Form** is included with every sample kit. Fill it out **only** when sampling a new component for the first time **or** to notify the laboratory of a change in component and/or fluid information already registered with the laboratory. **Complete, up-to-date information ensures that you receive the proper testing and an accurate analysis of the results.**

- Fill out the **Component Registration Form** completely and accurately.
 - Use this form **only** for first-time samples or changes in unit **or** fluid information previously submitted.
- Include it in the black mailer with the sample jar.

Step 2

Sample Labels

Complete a **sample jar label** for **every** sample submitted to the laboratory. **Be sure to fill out all label information completely and accurately to ensure proper testing and accurate, in-depth analysis.** Once complete, attach the label to the sample bottle. Fill in the unit's ID on the removable tracking number sticker located to the right of the sample label and retain for your records.

• Fill out the **sample jar label** completely and accurately.

• Include **all** unit <u>and fluid</u> informationrequested including unit ID, type of component and position, time on both the fluid and the unit and whether or not fluid has been added or changed.

- Attach label to sample jar.
- Complete sample tracking sticker and retain for your records.

NOTE: When you provide the most accurate and complete unit and fluid information, your laboratory can deliver the most accurate and complete results and recommendations.

5		
APPLY TO SAMPLE JAR	FOR YOUR RECORDS	HARTLAND LABOR 7451 WINTON DRIV P.O. BOX 68983 INDIANAPOLIS, IN 4

Step 3

Sampling and Shipping

Take samples representative of normal operating conditions. Pull samples at regularly scheduled intervals and from the same sampling points each time. Place the labeled sample jar and component registration form, if applicable, in the mailer provided. Complete the return address label for the laboratory location nearest you and attach it to the black mailer. Apply the appropriate postage and ship. It is highly recommended that a track-able delivery service be used for shipping samples to the laboratory.

- Take representative samples.
- Complete and attach the return address label to the black mailer.
- Include sample jar **and** component registration form, if applicable, in water proof mailing bag.
- Ship by track-able delivery service such as FedEx or UPS.



Step 4

				-	4				Lui	oric		Ana 8-655			epor	t		0	ŧ	2	3	4		
		3	n		3	n					00	0.000	1.404						DEMAN.		SHORAL.	DETICE	9	
-								_										04		severity is	1000	exterts.		
				Inform			_	1.0				onent li		tion			Sample Information							
				TLND-0		000						F1234 KENM			-		Tracking Number: Lab Number: I-012570							
				COM		N CT						DIESE			0		Lab Number: 1-012570 Lab Location: Indianapolis							
				ALASK				10				CUMN								iyst JX				
			w WI								Model								Samp	led: 12	Feb-201	11		
	Pos	ital Coc	se: 540	\$50								O-T-R	TRUC	KING						ved: 18-				
-		-	Cittaria	format	-		-	-	Sum		pacity:	10 anedus	Inform	10.00	_	-	_			text. 22-		11	_	
-	-			LLFLO		9940	-	-	10.0	-	neous:	a stora	roun	ation		-	Der	where he		arer: HA				
		in Rate		LUTIO	RODI	Phos			MQ	cena	neous.						-16			me: SY			EL.	
								1									_	Viso	osity Gri	ade SA	E 5W40	R. C.	-	
C	immer																			um) are IVERLA				
		A	M/R																	ged Res				
-	_	10	terval,	_	_		_			_	1	all other		-			_		-	_	-	_	_	
				Wes	r Motak	s (pom)						ontamir etals (p			Mull-S	iource	Metals	(ppm)		Add	tive Met	als (ppn	n)	
							Т					1	1		1000		-				1	T		
															E		2					8		
		5		8				E		Ę			5		Molybdenun	2	Manganese			ξl.,		Photophorous		
Gample	1	Chromium	Nickel	Aberian	Copper	2		Cadmun	¥	Vanadum	Slicon	Sodium	Potassium	Tinnum	24	Antimony	-0a	munu.	Boron	Mognesium	Barium	100		
	Pol					Lead			Stver					L									Zing	
5	31	0	0	1		1 (0.	0	0	4	21	9	0	48	0	0	0	de minera de mi	154 10 977 M	-	1120	1276	
5	37	0	0	1		5 0		0	0	0	4	22	12	0	38	0	0	0		071 05		1007	1190	
8	36	0	0	1		2 1	_	0	0	0	6	49	35	0	43	1	Ó	9		182 84		082	117	
2	53	0	9	1	1	11 0		0	0	0	12	(Sec.)	281	0	99	0	0	0	10 1	140 84	5 0	1148	123	
		- 7	Sample Information Contaminants									1	Fluid Properties											
																		10	2	1		5		
	Campbelle	6		ate		1.02-	8			Change	70	Division		8		3		Viscoshy	Viacoalty 100 °C	Acid Numbe	Base Number	Disclanor	Nitration	
-				Rece	Time	Time	Change			8	Fu	D		Soot		-		Nº 9	100	Au	2 B	ð	NI	
flample	-			and a	-	1 Hon	4	1		Fller	-	Med		-			-			mg	mg		-	
8	16-Apr			C 2010	10000		3	1	2	in les		-GC	-	15 Vol 3 - FT	-	-1-1		cSt	13.5	KOHIg	RCHID	absion	abuict	
	14-Mary			ey-2010	29000			1	-	100	02.			8-11		1.2-1			13.1	-			-	
7	07-Aug			g-2010	29000			1		les	0.5	-00		8-FT		×.1-1			13.2					
8	13-Dec			n-2011		62391		1	-	les		OC		7-FT		< 9 = 1			13.7		5.96	.11	16	
9	12-Fet	-2011	14-Fe	6-2011	1.	64754		-		(es	-61	0C	0	3-FT	R	4.1-1	TIR	-	14.0	-		54	19	
1	1		1	1	Part	ticle Co	ant (pr	rtick	se/mL	2.	-		-			-		Ada	itional 1	lesting			134	
									F				-											
															a la									
3	150	Code							1					-	Particle									
Sample	See	ed On	>4					> 21	33		> 70	> 100	Te											
3	- 4	6/14	1.00	1 500	5 5.0	m µ	m	(Jama	(In	-	tem	thus.	Met	bóđ	Index	1								
	-	-	-	-	-	-	+	-	+	+	-		-	-		1								
	-	-	-						1							1								
*										-	_													
		_								_	_			_	6									

Test Reports and Data Management

Hartland's free online reporting option – HORIZON®
4.0 – is fast, bringing you test results almost immediately after processing is complete. HORIZON®
4.0 Management Reports allow you to affect positive changes in your daily maintenance practices by keeping sampling on track, identifying bottlenecks in turnaround time that are costing you money and summarizing unit problems that could influence future purchasing decisions. And control over an extensive host of personal application settings and preferences gives you the power to put the information you need most in front of you first.

- Get test results almost immediately FREE.
- Affect positive change in your daily maintenance practices.
- Keep sampling schedules on track.
- Identify bottlenecks in sample turnaround time.
- Influence future purchasing decisions.
- Place the information you need most in front of you first.
- Track sample progress through laboratory.



HARTLAND LABORATORY: 888-655-7408

INDIANAPOLIS

7451 Winton Drive PO Box 68983 Indianapolis, IN 46268 HOUSTON 10910 W. Sam Houston Pkwy N. Suite 700 Houston, TX 77064-6314

SALT LAKE CITY 3060 W. California Avenue Suite B Salt Lake City, UT 84104

ATLANTA 1950 Evergreen Blvd. Suite 400 Duluth, GA 30096